## NASH EQUILIBRIUM: THEORY

#### Preferences

- Ordinal preferences compare items, but not the intensity of preferences.
  - For example, I like bananas more than apples.
- Cardinal preferences compare items but, also, the intensity of preferences.
  - For example, I like bananas 2.5 times more than apples.
- However, cardinal preferences require more assumptions.
- For now (i.e. chapters 2-3), we will assume preferences are ordinal.

### Ordinal Preferences

- If person i strictly prefers item A to item B, we write:  $A \succ_i B$ .
- If person i weakly prefers item A to item B, we write:  $A \succeq_i B$
- If person i is indifferent between item A to item B, we write:  $A \sim_i B$
- We make 2 assumptions on preferences. Specifically,
  - that preferences are complete (each pair can be compared); that is, either A ≥<sub>i</sub> B or B ≥<sub>i</sub> A or both; and
  - that preferences are **transitive**; that is, if  $A \succ_i B$  and  $B \succ_i C$ , then  $A \succ_i C$ .

### PAYOFF FUNCTION

- When using ordinal preferences, we can assign a payoff function to the preferences.
- Example 1: if  $A \succ_i B$ , then, we could assign, for example,
  - u(A) = 2 and u(B) = 1.
  - In fact, any u(A) and u(B) such that u(A)>u(B) would do.
- Example 2: if  $A \succ_i B$  and  $B \succ_i C$ , then, we could assign, for example,
  - u(A) = 3, u(B) = 2 and u(C) = 1.
  - In fact, any u(A), u(B) and u(C) such that u(A)>u(B)>u(C) would do.
- Since preferences are ordinal, the payoff function does not convey intensity.

### Strategic Games with Ordinal Preferences

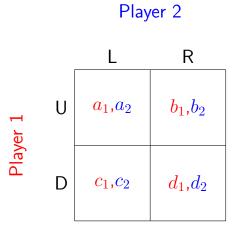
#### Definition

A strategic game with ordinal preferences consists of:

- 1 a set of players,
- 2 a set of actions for each player, and
- g preferences over the set of action profiles for each player.
- An action profile is a list of specific actions for each player.
- The game does not contain time information, as it assumes players' moves are simultaneous.

#### NORMAL-FORM GAME TABLE

• A  $2 \times 2$  game is represented with a game table as illustrated below.



### Prisoner's Dilemma

- The game was first posed by Flood and Dresher at RAND in 1950.
- The game consists of the following elements.
  - Players: There are two suspects.
  - Actions: Stay quiet or squeal.
  - Preferences:
    - Both squeal  $\rightarrow$  they each get 10 years in prison.
    - Both stay quiet → they each get 2 years in prison.
    - One squeals, the other stays quiet → the one that squeals gets 0 years, the other gets 15 years.

$$(S, SQ) \succ_i (SQ, SQ) \succ_i (S, S) \succ_i (SQ, S)$$

### Prisoner's Dilemma (Cont.)

Prisoner 2

Prisoner 1

	Stay Quiet	Squeal
Stay Quiet	2,2	0,3
Squeal	3,0	1,1

### Prisoner's Dilemma (Examples)

High Price Low Price
300,300 0,400
400,0 200,200

Firm 2

Athlete I

	Atmete 2				
	Clean	Steroids			
Clean	5,5	2,8-c			
Steroids	8-c,2	5-c,5-c			

Athlete 2

### Battle of the Sexes

- The game was first posed by Luce and Raiffa in 1957.
- The game consists of the following elements.
  - Players: There is a man and a woman.
  - Actions: Go to boxing or opera.
  - Preferences:
    - Meet at the boxing game → man earns a payoff of 2 and woman of 1.
    - Meet at the opera → woman earns a payoff of 2 and man of 1.
    - Don't meet each other → they each get a payoff of 0.

$$(B,B) \succ_1 (O,O) \succ_1 (O,B) \sim_1 (B,O)$$

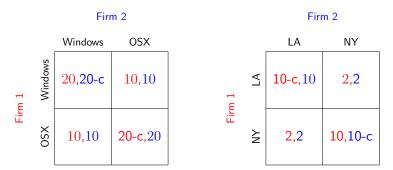
Christos A. Ioannou  $(O,O) \succ_2 (B,B) \succ_2 (O,B) \sim_2 (B,O)$ 

### Battle of the Sexes (Cont.)

Player 2

		Boxing	Opera
er 1	Boxing	2,1	0,0
Player 1	Opera	0,0	1,2

### BATTLE OF THE SEXES (EXAMPLES)



### Chicken Game

- The game was first posed by biologist John Maynard Smith in 1973.
- The game consists of the following elements.
  - Players: There are two drivers.
  - Actions: Go straight or swerve.
  - Preferences:
    - If one goes straight and the other swerves → the one that swerved is the chicken.
    - If both swerve  $\rightarrow$  at least they do not crash.
    - If both go straight  $\rightarrow$  they crash.

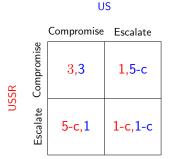
$$(S, Sw) \succ_i (Sw, Sw) \succ_i (Sw, S) \succ_i (S, S)$$

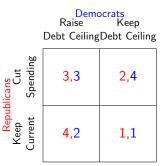
### CHICKEN (CONT.)

Player 2

		Swerve	Straight
er 1	Swerve	3,3	2,4
Player 1	Straight	4,2	1,1

### CHICKEN (EXAMPLES)





### Stag Hunt

- The game was first posed by philosopher Jean-Jacques Rousseau in 1775.
- The game consists of the following elements.
  - Players: There are two hunters.
  - Actions: Stag or Hare.
  - Preferences:
    - Hunt stag solo → the individual gets 0 units of food.
    - Hunt hare solo → the individual gets 1 unit of food.
    - Hunt stag with other player → each gets 2 units of food.

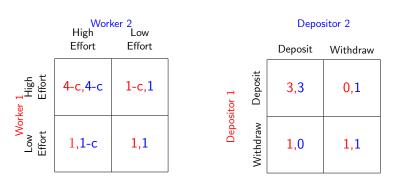
$$(S,S) \succ_i (H,H) \sim_i (H,S) \succ_i (S,H)$$

### STAG HUNT (CONT.)

Player 2

		Stag	Hare
er 1	Stag	2,2	0,1
Player 1	Hare	1,0	1,1

### STAG HUNT (EXAMPLES)



### MATCHING PENNIES

- The game was first posed by von Neumann (1928).
- The game consists of the following elements.
  - Players: There are two individuals.
  - Actions: Choose heads or tails.
  - Preferences:
    - Player 1 wins → the actions match.
    - Player 2 wins  $\rightarrow$  the actions do not match.

$$(H,H) \sim_1 (T,T) \succ_1 (H,T) \sim_1 (T,H)$$

$$(H,T) \sim_2 (T,H) \succ_2 (H,H) \sim_2 (T,T)$$

### MATCHING PENNIES (CONT.)

Player 2

		Heads	Tails
Player 1	Heads	1,-1	-1,1
	Tails	-1,1	1,-1

Christos A. Ioannou

20/33

### MATCHING PENNIES (EXAMPLES)

	Goalie				Driver		iver
		East	West			Speed	Obey
Kicker	East	-1,1	1,-1		eman Check	1,-1	-1,1
	West	1,-1	-1,1	<u>.</u>	Policeman Sleep C	-1,1	1,-1

### NASH EQUILIBRIUM

- An equilibrium is a state in which opposing forces or influences are balanced.
- If a is an action profile,  $a=(a_1,a_2,\ldots,a_n)$ , then  $a_{-i}$  is an action profile containing everyone's action except player i, i.e.,  $a_{-i}=(a_1,a_2,\ldots,a_{i-1},a_{i+1},\ldots,a_n)$ .

#### Definition

The action profile  $a^*$  in a strategic game with ordinal preferences is a **Nash equilibrium** (NE) if for every player i,

 $u_i\left(a^*\right) \geq u_i\left(a_i, a_{-i}^*\right)$  for every action profile  $a_i$  of player i,

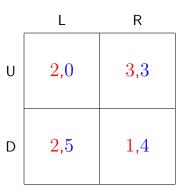
where  $u_i$  is a payoff function that represents player i's preferences.

• The best response for player i given action(s)  $a_{-i}$  is written as:

$$B_{i}\left(a_{-i}\right)=\left\{ a_{i}\text{ in }A_{i}:u_{i}\left(a_{i},a_{-i}\right)\geq u_{i}\left(a_{i}^{\prime},a_{-i}\right)\text{ for all }a_{i}^{\prime}\text{ in }A_{i}\right\} .$$

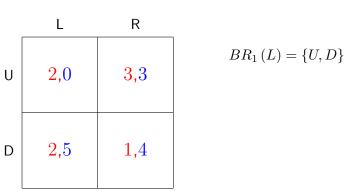
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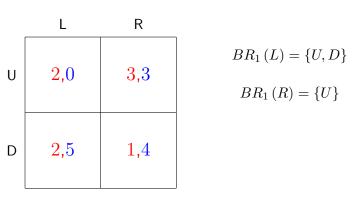
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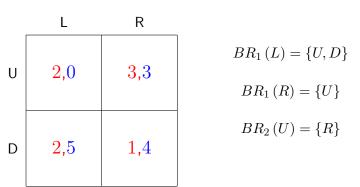
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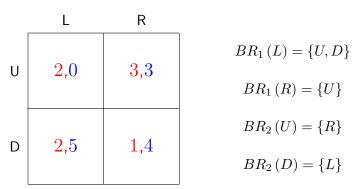
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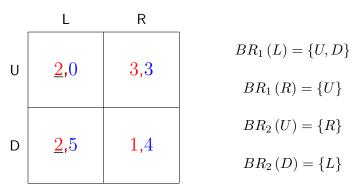
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$$B_i\left(a_{-i}\right) = \left\{a_i \text{ in } A_i: u_i\left(a_i, a_{-i}\right) \geq u_i\left(a_i', a_{-i}\right) \text{ for all } a_i' \text{ in } A_i\right\}.$$



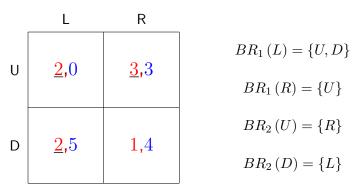
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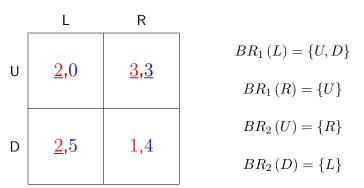
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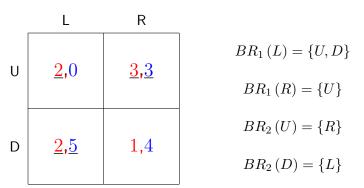
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# ALTERNATIVE DEFINITION OF A NASH EQUILIBRIUM

### Proposition

The action profile  $a^*$  is a Nash equilibrium of a strategic game with ordinal preferences if and only if every player's action is a best response to the other players' actions; that is,

$$a_i^* \in B_i\left(a_{-i}^*\right)$$
 for every player  $i$ .

 An action profile is a Nash equilibrium if every player's action is best responding to each other.

### NASH EQUILIBRIUM (EXAMPLE)

- Consider the following game consisting of the following elements.
  - Players:  $\{1, 2, 3, 4, 5, 6, 7\}$
  - Actions:  $\{A, B, C, D\}$
  - **Payoffs:** represented with  $u_i$ .

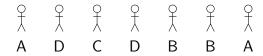
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  - Actions:  $\{A, B, C, D\}$
  - **Payoffs:** represented with  $u_i$ .
- Consider action profile:  $\{A, D, C, D, B, B, A\}$ .

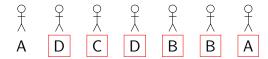
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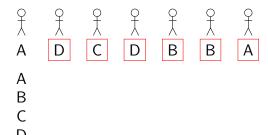
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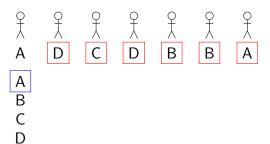
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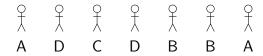
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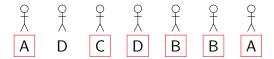
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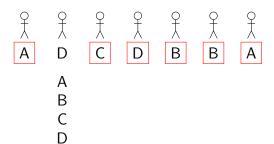
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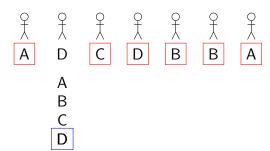
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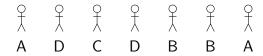
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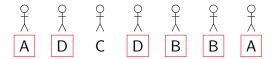
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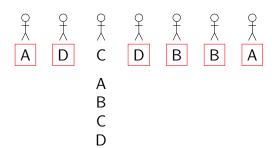
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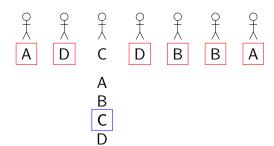
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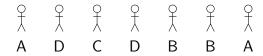
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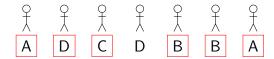
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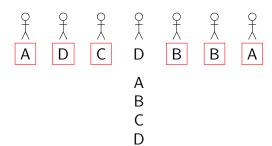
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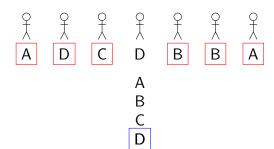
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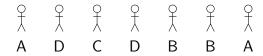
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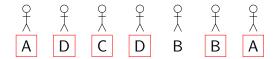
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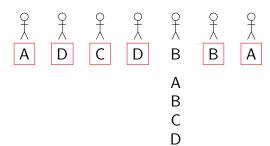
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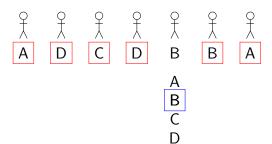
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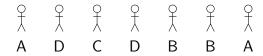
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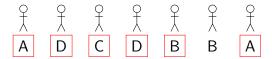
- Consider the following game consisting of the following elements.
  - Players:  $\{1, 2, 3, 4, 5, 6, 7\}$
  - Actions:  $\{A, B, C, D\}$
  - **Payoffs:** represented with  $u_i$ .
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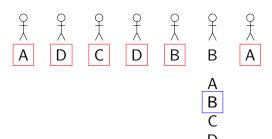
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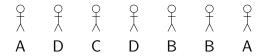
A	<ul><li>○</li><li>∴</li><li>D</li></ul>	<u>C</u>	D	<u>О</u> В	♀ B	<u>О</u> Д
					Α	
					В	
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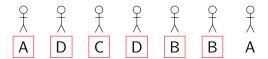


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- Consider the following game consisting of the following elements.
  - Players:  $\{1, 2, 3, 4, 5, 6, 7\}$
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  - Payoffs: represented with  $u_i$ .
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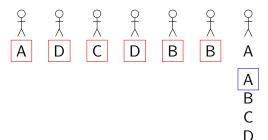
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				E

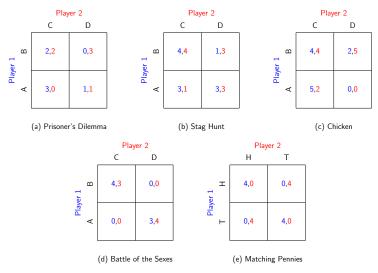
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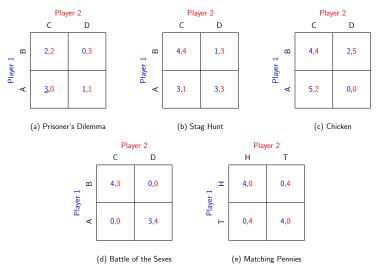
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It is in no player's interest to unilaterally deviate from a Nash Equilibrium.

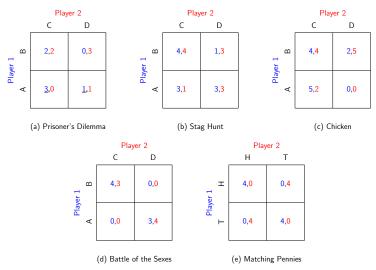
Find all Nash Equilibria in the following games.



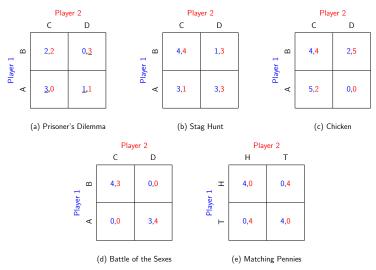
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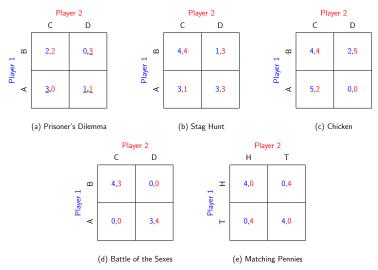
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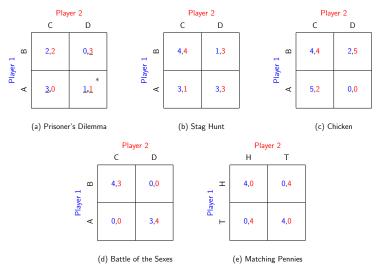
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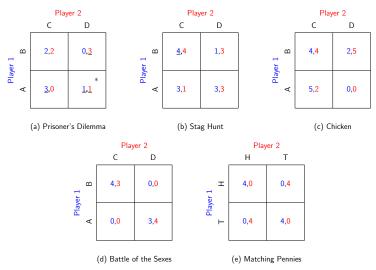
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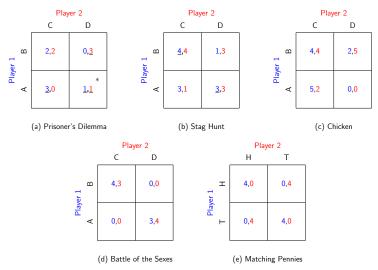
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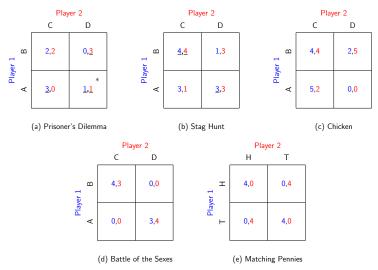
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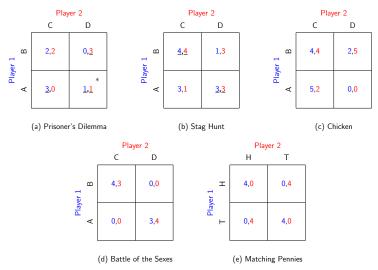
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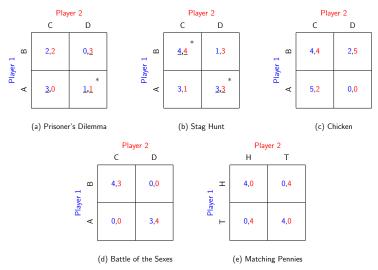
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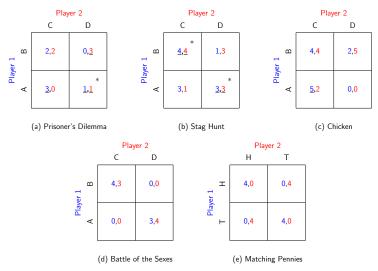
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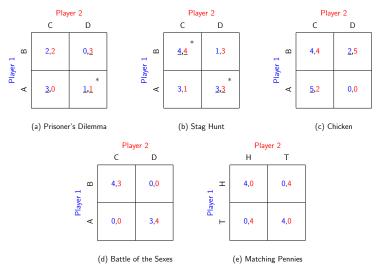
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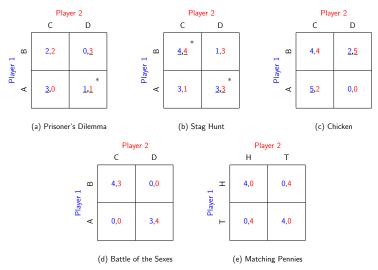
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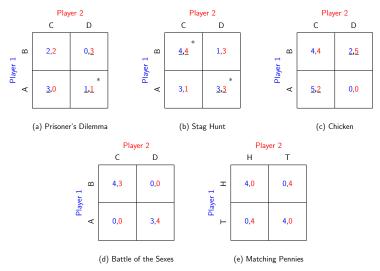
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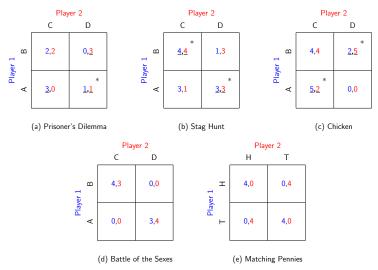
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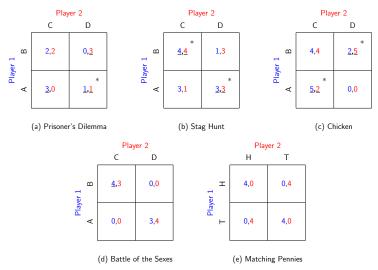
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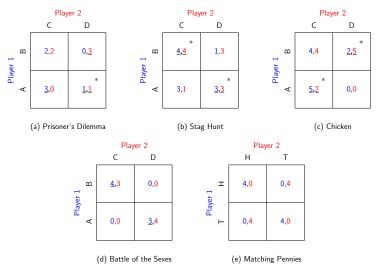
Christos A. Ioannou

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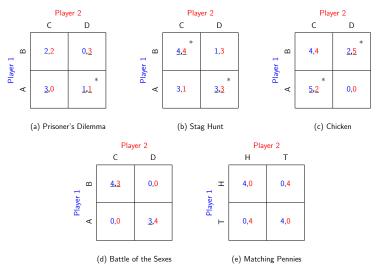
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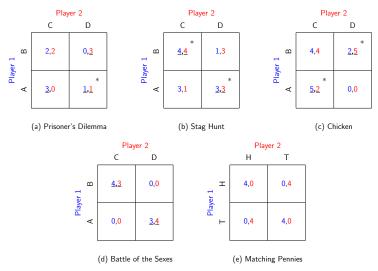
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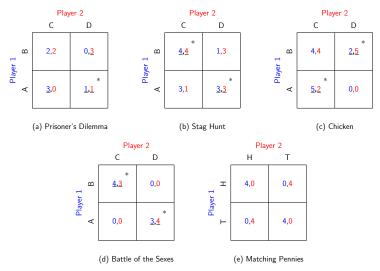
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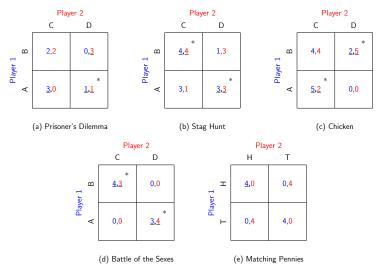
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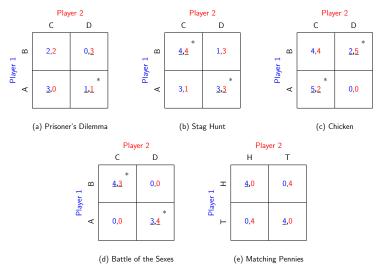
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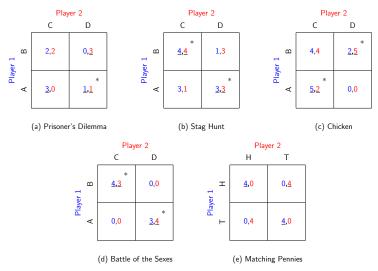
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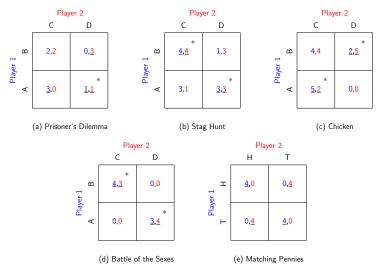
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#### **Definition**

strictly dominated.

In a SGWOP, player i's action  $a_i''$ , strictly dominates her actions  $a_i'$ , if  $u_i\left(a_i'',a_{-i}\right)>u_i\left(a_i',a_{-i}\right)$  for every list  $a_{-i}$  of the other players' actions, where  $u_i$  is player i's payoff function. We say that the action  $a_i'$  is

L		R
$\cap$	3, 3	1, 1
Ω	4, 1	2, 2

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L R 3, 3 1, 1 4, 1 2, 2

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	L	R
$\cap$	3, <u>3</u>	1, 1
Ω	4, 1	2, 2

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where  $u_i$  is player i's payoff function. We say that the action  $a_i'$  is **strictly dominated**.

	L	R
n	3, <u>3</u>	1, 1
Ω	4, 1	2, 2

U is strictly dominated by D.

#### **Definition**

In a SGWOP, player i's action  $a_i''$ , strictly dominates her actions  $a_i'$ , if  $u_i\left(a_i'',a_{-i}\right)>u_i\left(a_i',a_{-i}\right) \ \, \text{for every list} \ \, a_{-i} \ \, \text{of the other players' actions,}$ 

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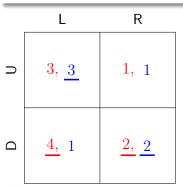
	L	R
n	3, <u>3</u>	1, 1
Ω	4, 1	2, 2

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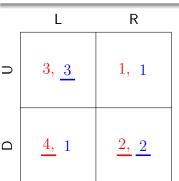


- U is strictly dominated by D.
- Neither L nor R are strictly dominated.

#### **Definition**

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where  $u_i$  is player i's payoff function. We say that the action  $a_i'$  is  ${\bf strictly\ dominated}.$ 



- U is strictly dominated by D.
- Neither L nor R are strictly dominated.
- A strictly dominated strategy will never be played in a Nash equilibrium.

#### Weakly Dominated Strategy

#### Definition

In a SGWOP, player i's action  $a_i''$ , weakly dominates her actions  $a_i'$ , if  $u_i(a_i'', a_{-i}) \ge u_i(a_i', a_{-i})$  for every list  $a_{-i}$  of the other players' actions, and,

 $u_i(a_i'', a_{-i}) > u_i(a_i', a_{-i})$  for at least one list  $a_{-i}$  of the other players' actions, where  $u_i$  is player i's payoff function. We say that the action  $a'_i$  is

weakly dominated.

#### EXAMPLE

	Α	В	С	
Z	3, 4	6, 3	5, 2	Find all:
>	3, 2	5, 1	2, 3	(i) weakly dominated strategies,  (ii) strictly dominated strategies,  (iii) Nach Equilibria
×	2, 3	2, 2	2, 1	(iii) Nash Equilibria.

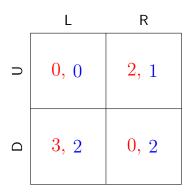
### STRICT NASH EQUILIBRIUM

#### **Definition**

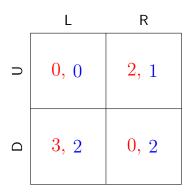
The action profile  $a^*$  in a SGWOP is a **strict Nash** equilibrium, if for every player i,

 $u_i\left(a^*\right) > u_i\left(a_i, a_{-i}^*\right)$  for every action profile  $a_i$  of player i,

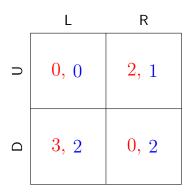
where  $u_i$  is a payoff function that represents player i's preferences.



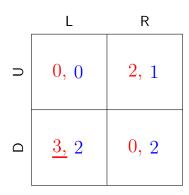
- The game has 2 Nash equilibria.
- Only 1 Nash equilibrium is strict.
- A Nash equilibrium might consist of weakly dominated strategies.
- The non-strict Nash equilibrium is less stable.



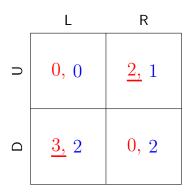
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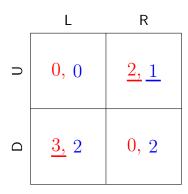
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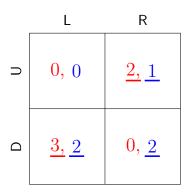
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#### Symmetric Games

#### **Definition**

A two-player SGWOP is **symmetric** if the players' set of actions are the same and the players' preferences are represented by payoff function  $u_1$  and  $u_2$  for which  $u_1 (a_1, a_2) = u_2 (a_2, a_1)$  for every action pair  $(a_1, a_2)$ .

Players are all homogeneous and no roles are assigned.

#### **Definition**

An action profile  $a^*$  in a symmetric SGWOP is a **symmetric** Nash equilibrium if it is a Nash equilibrium and  $a_i^*$  is the same for every player i.

#### EXAMPLE

	Α	В	С	
Z	1, 1	2, 1	4, 1	
>	1, 2	5, 5	3, 6	Find all:  (i) Nash Equilibria,  (ii) symmetric Nash Equilibria.
×	1, 4	6, 3	0, 0	(ii) symmetric ivasii Equilibria.